April 26, 2017

Christina Zacharuk  
President & CEO of PSEC Secretariat  
2nd Floor, 880 Douglas Street  
PO Box 9400, Stn Prov Govt  
Victoria, BC V8W 9V1

Dear Ms. Zacharuk:

RE: Public Sector Employers Act – Section 14.8(3)  
Public Sector Executive Compensation Reporting Form 2016/2017

Please find attached the Vancouver Coastal Health Authority’s (VCH) Statement of Executive compensation for the fiscal year 2016/2017. This report is provided in compliance with section 14.8(3) of the Public Sector Employers Act and in the form and manner established by the Public Sector Employers’ Council (PSEC) per the Public Sector Executive Compensation Reporting Guidelines.

The report that follows is in two parts. Part One is a narrative discussion of VCH’s compensation philosophy, policies and practices. Part Two is the Summary Compensation Table for VCH.

The board is aware of the executive compensation paid in the prior fiscal year. The compensation information being disclosed is accurate and includes all compensation paid by the employer, foundations, subsidiaries, or any other organization related to or associated with the employer. It also includes the value of any pre or post-employment payments made during the 12 month period before or after the term of employment. The board verifies that compensation provided was within approved compensation plans and complies with the Public Sector Executive Compensation reporting guidelines.

If you have any questions or require clarification, please contact Ms. Debbie Blaney, Executive Director, Management Talent Acquisition, Recruitment Services and Compensation/Classification, Employee Engagement, VCH at 604-875-4592.

Sincerely,

Kip Woodward  
Board Chair

/cp
Framework for Total Compensation

Compensation Plan
VCH is an employer member of the Health Employers’ Association of BC (HEABC) and bases its compensation practices on HEABC’s Compensation Reference Plan. The Plan has been developed pursuant to the statutory requirements of the Public Sector Employers’ Act and is applied across the employer members of HEABC for all excluded VCH employees.

Job Evaluation. A common Job Evaluation Plan for health employers to assess the level of responsibility, skills and qualifications required of a job. The evaluation determines the appropriate salary range that is set for a job.
VCH reviews job evaluations with HEABC to ensure consistency of application across the province.

Salary Ranges. Health employers use salary ranges for their assigned Employer group. Each range has a minimum and maximum amount. Individual salaries are set between these two limits. The salary ranges are used to set compensation for all excluded roles up to, but excluding, the Chief Executive Officer.

Effective September 13, 2012, VCH Excluded Range 9 and above positions were captured by the salary freeze as per PSEC’s directions. Effective April 1, 2013, non-management positions in Ranges 1 to 7 were unfrozen, as well as designated non-management positions in Range 8.

The salary ranges do not include a range for the Chief Executive Officer. The total compensation allowable for the Chief Executive Officer is established by the Ministry of Finance as part of a Province-wide Public Sector CEO Compensation initiative. Any amendments to existing CEO or new hire compensation plans must be approved by the Chair of the VCH Board of Directors and Minister of Health, prior to seeking approval from the Minister of Finance.

Compensation practices. VCH establishes individual compensation rates within the limits of the approved salary ranges. Annual salary adjustments are provided based on performance and available room on the specific salary range.

Modest one-time increases of up to two percent (2%) for frozen Excluded Range 8 and above positions were approved by PSEC and implemented on July 1, 2015 and January 1, 2016. PSEC approved range expansion by 1.45% effective July 1, 2016 with a modest increase of up to two percent (2%) provided to those employee’s previously at the range maximum. Increases for Executives of up to two percent (2%) were also approved by PSEC effective July 1, 2016. Eligibility for the increases is based on specific criteria as outlined by PSEC.
• Currently, staff in positions that are not frozen are eligible for performance based anniversary increases.
• Compression adjustments for clinical management employees were frozen effective September 13, 2012.
• Inversion adjustments of up to five percent (5%) for clinical management employees were approved by PSEC and implemented effective July 1, 2016 and January 1, 2017.

Terms & Conditions
Standardized Provincial Terms & Conditions and compensation guidelines were implemented effective January 1, 2015 to establish consistency in compensation practices across BC health employers.

The Terms and Conditions of employment of VCH Executives are outlined in an individual employment contract. All employment contracts are filed with the Public Sector Employers’ Council Secretariat and made available for disclosure at the Corporate Office.

• VCH reimburses individuals for reasonable business expenses, supported by receipts.
• The Chief Executive Officer and designated Senior Executives are provided with a car allowance.

Benefits:
Standardized Provincial Benefit Plans for all excluded employees including executive staff were implemented effective January 1, 2015, which include MSP, sick leave, group life insurance and AD&D, dependant life, extended health plan, long term disability, dental plan and enrolment in the Municipal Pension Plan.
Compensation Reference Plan

The Compensation Reference Plan promotes the accountability of health care employers to the public, and enhances the credibility of management in the health sector by providing a framework within which appropriate compensation practices are consistently managed.

All member organizations of the Health Employers Association of BC are required to use the Compensation Reference Plan in establishing compensation levels for the executive and non-contract positions in their organizations.

Health Employers Association of BC

November 2015
Table of Contents

Compensation Philosophy 2
   Core Principles 2
   Policy Objectives 2
The Compensation Reference Plan Modules 3
   Organization Information Plan 3
   Role Assessment Plan 4
   Reference Salary Ranges 5
Benchmarking the Reference Salary Ranges 6
Performance Based Pay 6
Disclosure & Reporting Requirements 8
Compensation Philosophy

To support the delivery of health services to the people of British Columbia the Compensation Reference Plan (Plan) establishes a fair, defensible and competitive total compensation package designed to attract and retain a qualified, diverse and engaged workforce that strives to achieve high levels of performance.

**CORE PRINCIPLES**

**Performance:** The Plan supports and promotes a performance-based (merit) culture with in-range salary progression to recognize performance.

**Differentiation:** Differentiation of salary is supported where there are differences in the scope of a position and the assignment of the position to the appropriate salary range. Differentiation of salary is also supported based on superior individual or team contributions.

**Accountability:** Compensation decisions are objective and based upon a clear and well documented business rationale that demonstrates the appropriate expenditure of public funds.

**Transparency:** The Plan is designed, managed and communicated in a manner that ensures the program is clearly understood by government, trustees, employers, employees and the public while protecting individual personal information.

**POLICY OBJECTIVES**

Consistent with the Core Principles, the Plan has the following policy objectives:

1. A defensible compensation system recognizes the responsibility of the health sector to establish compensation levels that acknowledge fairness and the public’s ability to pay. Compensation levels in the health sector will reflect the market average and will not lead the market. This ensures that taxpayers receive the maximum benefits from qualified individuals occupying jobs in the health sector.

2. External equity requires competitive levels of compensation be established, that address issues of attraction and retention, by analyzing compensation practices in relevant labour markets including British Columbia health sector bargaining associations.

3. Internal equity requires the relative worth of jobs be established by measuring the composite value of skill, effort, responsibility and working conditions.

4. Compensation will reinforce and reward performance through measurable performance standards that support and promote a performance based culture.

5. Compensation policies will comply with the intent and requirements of legislation and be non-discriminatory in nature.
The Compensation Reference Plan Modules

The Plan promotes the accountability of employers in the health sector to the public, and enhances the credibility of management in the health sector by providing a framework within which appropriate compensation practices are consistently managed.

All member organizations of the HEABC are required to use the Compensation Reference Plan in establishing compensation levels for the executive and non-contract positions in their organizations. The Plan consists of three components that, working in concert, assign jobs to the appropriate salary range. The three components of the Plan are: the Organization Information Plan, the Role Assessment Plan and the Reference Salary Ranges.

Organization Information Plan

The Organization Information Plan provides a means of grouping organizations with similar characteristics for the purpose of comparing pay practices of the employer groups to their relevant labour markets and establishing discrete salary ranges for each of the employer groups. There are five employer groups.

The grouping of organizations is determined by assessing certain characteristics that are inherent in all member organizations of HEABC. The factors employed in assessing the organizational characteristics are:

- Diversity of Program Delivery
- Research Activities
- Education Activities
- Work Force Characteristics
- Sources & Stability of Funding

Responsibilities and Accountabilities

1. HEABC will provide employers in the health sector with the Organizational Information Questionnaire (OIQ), instructions on how it’s used, and consulting assistance in order to complete and accurately collect the required information.

2. Employers in the health sector will complete the OIQ.

3. The Board Chair of employers in the health sector will approve the completed OIQ and return the questionnaire to HEABC.

4. HEABC will review all completed questionnaires for consistency in application and inform the employers in the health sector of the final assessment.
ROLE ASSESSMENT PLAN

The Role Assessment Plan (a point factor job evaluation plan) is the tool that allows employers to describe the jobs in their organizations. The Role Assessment Plan provides a means of establishing an equitable hierarchy of jobs within an organization, as well as a comparison of jobs across the health sector. The hierarchy of jobs is determined by assessing the skill, effort, responsibility and working conditions inherent in all jobs in HEABC member organizations. The factors employed in assessing the skill, effort, responsibility and working conditions are described in the table that follows.

Role Assessment Plan Factors

<table>
<thead>
<tr>
<th>Skill</th>
<th>Effort</th>
<th>Responsibility</th>
<th>Working Conditions</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Knowledge Gained Through Education and Training</td>
<td>• Effort as a Result of Concentration</td>
<td>• Complexity of Decision Making</td>
<td>• Conditions Under which the Work is Performed</td>
</tr>
<tr>
<td>• Knowledge Gained Through Previous Experience</td>
<td>• Effort as a Result of Physical Exertion</td>
<td>• Impact of Decision Making</td>
<td></td>
</tr>
<tr>
<td>• Internal Communications and Contacts</td>
<td></td>
<td>• Nature of Responsibility of Financial Resources</td>
<td></td>
</tr>
<tr>
<td>• External Communication and Contacts</td>
<td></td>
<td>• Magnitude of Financial Resources</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Nature of Leadership</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Magnitude of Leadership</td>
<td></td>
</tr>
</tbody>
</table>

Responsibilities and Accountabilities

1. HEABC will provide employers in the health sector with consulting advice on the application of the Role Assessment Plan.

2. Employers in the health sector will ensure that all executive and non-contract jobs are assessed using the Role Assessment Plan.

3. HEABC will work with employers in the health sector to ensure the consistent application of the plan through periodic reviews.

4. HEABC will work with employers in the health sector to resolve any disputes on the application of the Plan.
REFERENCE SALARY RANGES

A defensible compensation system responds to broad equity issues. The Plan recognizes the responsibility of the health sector to establish compensation levels that acknowledge fairness and the public’s ability to pay, re-enforcing the notion of accountability. Fundamental to this statement is the fact that compensation practices in the health sector cannot lead the market, while providing appropriate levels of compensation that support recruitment and retention needs. This ensures that taxpayers receive the maximum benefits from qualified individuals occupying jobs within the health care sector, further re-enforcing the notion of accountability.

Responsibilities and Accountabilities

1. HEABC will provide employers in the health sector with reference salary ranges.
   1.1. The reference salary ranges will be based on the 50th percentile of the blended market survey.
   1.2. The reference salary ranges will include provisions for an adequate range and spread of salary rates to differentiate developmental, job standard, and above standard rates.

2. Employers will administer salaries within the reference salary ranges.
   2.1. Circumstances may require employers to address compression or inversion issues between non-contract staff and directly supervised bargaining unit employees.

   A differential of up to 15% may be established where there is a functional supervisory role, with responsibility and accountability for outcomes. This differential does not form part of the comparison ratio calculation.

   2.2. Employers compensation practices will be deemed to conform to the reference salary ranges if the organization’s overall comparison ratio is within 0.90 and 1.10 of the appropriate salary control points.

   2.3. The comparison ratio calculation is the total of the organization’s actual salaries divided by the total of the appropriate salary control points.
Benchmarking the Reference Salary Ranges

1 The Plan will be reflective of a representative market that shall be composed of an appropriate mix of employers from which the health sector must attract and retain qualified individuals.

2 The composite market is based on consideration of:

2.1 Size of organization, as this drives the span of control and scope of accountability.

2.2 The industry, as organizations operating in the broad public sector likely have jobs that require similar skills and capabilities.

2.3 Geography, considers the locations where qualified talent could be sourced from when recruiting and where current employees could potentially leave to join other organizations.

2.4 Ownership type, for example public sector, health sector where jobs that require similar skills and capabilities form part of the recruitment/retention matrix.

3 This mix is to include:

3.1 B.C. Public Sector Organizations – Crown corporations, health sector, K-12 education, community social services, regional government, municipalities and the public service.

3.2 Other provincial jurisdictions (including the health sector) where relevant, excluding territories.

3.3 Private Sector – to be utilized only in cases of talent in high demand with significant recruitment pressure from the private sector.

4 HEABC will conduct total cash and total compensation surveys to ensure appropriate internal and external equity are maintained.

Performance Based Pay

1 Employers in the health sector recognize that strengthening the linkage between individual performance and organizational objectives is a fundamental role for an organization’s compensation strategy.

2 Performance based pay programs would include documented objectives with clearly defined and measurable performance outcomes.
The Compensation Reference Plan's salary ranges are applicable to a system of performance based pay. The salary ranges are structured to recognize competence, performance and exceptional market conditions. Employers cannot establish salaries above the range maximum.

Salary Structure Ranges 13 through 18

<table>
<thead>
<tr>
<th>Range Minimum</th>
<th>Midpoint</th>
<th>Range Maximum</th>
</tr>
</thead>
<tbody>
<tr>
<td>80%</td>
<td>90%</td>
<td>110%</td>
</tr>
<tr>
<td>Developmental Zone</td>
<td>Standard Zone</td>
<td>Advanced/Market Zone</td>
</tr>
</tbody>
</table>

Salary Range Structure Ranges 5 through 12

<table>
<thead>
<tr>
<th>Range Minimum</th>
<th>Midpoint</th>
<th>Range Maximum</th>
</tr>
</thead>
<tbody>
<tr>
<td>80%</td>
<td>90%</td>
<td>110%</td>
</tr>
<tr>
<td>Developmental Zone</td>
<td>Standard Zone</td>
<td>Advanced/Market Zone</td>
</tr>
</tbody>
</table>

Salary Range Structure Ranges 1 through 4

<table>
<thead>
<tr>
<th>Range Minimum</th>
<th>Midpoint</th>
<th>Range Maximum</th>
</tr>
</thead>
<tbody>
<tr>
<td>80%</td>
<td>90%</td>
<td>105%</td>
</tr>
<tr>
<td>Developmental Zone</td>
<td>Standard Zone</td>
<td>n/a</td>
</tr>
</tbody>
</table>

Developmental Zone: Target pay for individuals who are new or developing in the job and are not yet performing the full breadth of duties and responsibilities expected of the job at this level. Accelerated progression through this portion of the salary range is common.

Market Zone: Target pay for employees who are fully seasoned in the job with the combination of experience and competencies needed to perform all duties and responsibilities expected of the job.

Innovative Practice Zone: Target pay for employees who consistently exceed all expectations through a unique and exceptional application of knowledge, skills and/or effort over a consistent and sustained period that justifies the use of this Zone; or to address exceptional recruitment and retention market pressures.

Each job will have an assigned salary range. Employers in the health sector will place their employees on the applicable range for that job. Progression throughout the range is based on job proficiency or performance. Employers cannot establish salaries above the range maximum.

A Merit Matrix will be used to determine the amount of the approved salary increases to targeted groups of employees. The matrix addresses both the performance (performance based culture) and position in the range (internal equity) to differentiate salaries. The table that follows illustrates the grid. The position in range bands would be adjusted to reflect the actual width of the
salary range. The grid becomes an effective tool when the salary ranges match the levels recommended by market surveys and there is consistent performance management practices and the level of increase for the base calculation provides a meaningful change in salary.

<table>
<thead>
<tr>
<th>Illustrative Merit Matrix Illustration: ex.1% increase</th>
<th>Position on Range</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>80% to 90%</td>
</tr>
<tr>
<td></td>
<td>90% to 110%</td>
</tr>
<tr>
<td></td>
<td>110% to 120%</td>
</tr>
<tr>
<td>Performance Rating</td>
<td>80% to 90%</td>
</tr>
<tr>
<td>Highest</td>
<td>20%</td>
</tr>
<tr>
<td>4 Next Highest</td>
<td>17%</td>
</tr>
<tr>
<td>3 Middle</td>
<td>13%</td>
</tr>
<tr>
<td>2 Low</td>
<td>7%</td>
</tr>
<tr>
<td>1 Lowest</td>
<td>0%</td>
</tr>
</tbody>
</table>

% increase cannot exceed the salary range maximum

Disclosure & Reporting Requirements

1. HEABC will coordinate the reporting of total compensation for executive and non-contract employees within the sector.

2. Employers in the health sector will provide HEABC with total compensation information and related compensation policy information to meet the reporting requirements of employers and employers’ associations within the sectoral compensation guidelines. Full disclosure of public sector compensation is public policy in British Columbia. This policy serves two main purposes:

   2.1. Promotes the accountability of public sector employers to the public.

   2.2. Enhances the credibility of public sector management by providing a framework within which appropriate compensation practices can be explained to the public.
### Executive Compensation Disclosure

**Vancouver Coastal Health Authority**

#### Summary Compensation Table at 2017

<table>
<thead>
<tr>
<th>Name and Position</th>
<th>Salary</th>
<th>Holdback/Bonus/Incentive Plan Compensation</th>
<th>Benefits</th>
<th>Pension</th>
<th>All Other Compensation (expanded below)</th>
<th>2017 Total Compensation</th>
<th>Previous Two Years Totals Total Compensation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mary Ackenhusen, President and Chief Executive Officer</td>
<td>$323,286.00</td>
<td>$34,699.00</td>
<td>$14,552.00</td>
<td>$31,289.00</td>
<td>$6,000.00</td>
<td>$409,826.00</td>
<td>$396,279.00, $361,404.00</td>
</tr>
<tr>
<td>Patrick O’Connor, VP Clinical Quality &amp; Safety</td>
<td>$282,083.00</td>
<td>-</td>
<td>$15,459.00</td>
<td>$27,301.00</td>
<td>-</td>
<td>$324,843.00</td>
<td>$314,105.00, $313,448.00</td>
</tr>
<tr>
<td>Glen Copping, Chief Financial Officer and Vice President, Systems Development</td>
<td>$282,083.00</td>
<td>-</td>
<td>$14,687.00</td>
<td>$27,301.00</td>
<td>$6,960.00</td>
<td>$331,031.00</td>
<td>$320,396.00, $319,127.00</td>
</tr>
<tr>
<td>Patricia Daly, VP Public Health</td>
<td>$278,625.00</td>
<td>-</td>
<td>$15,584.00</td>
<td>$26,849.00</td>
<td>$22,667.00</td>
<td>$343,725.00</td>
<td>$326,791.00</td>
</tr>
<tr>
<td>Vivian Eliopoulos, Chief Operating Officer, Vancouver (Acute Services)</td>
<td>$250,532.00</td>
<td>-</td>
<td>$13,769.00</td>
<td>$24,246.00</td>
<td>$11,021.00</td>
<td>$299,568.00</td>
<td>$282,843.00, $277,575.00</td>
</tr>
<tr>
<td>Name And Position</td>
<td>All Other Compensation</td>
<td>Severance</td>
<td>Vacation payout</td>
<td>Leave payout</td>
<td>Vehicle / Transportation Allowance</td>
<td>Perquisites / other Allowances</td>
<td>Other</td>
</tr>
<tr>
<td>-----------------------------------------------------------</td>
<td>------------------------</td>
<td>-----------</td>
<td>-----------------</td>
<td>--------------</td>
<td>-----------------------------------</td>
<td>--------------------------------</td>
<td>-------</td>
</tr>
<tr>
<td>Mary Ackenhusen, President and Chief Executive Officer</td>
<td>$6,000.00</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$6,000.00</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Patrick O'Connor, VP Clinical Quality &amp; Safety</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Glen Copping, Chief Financial Officer and Vice President,</td>
<td>$6,960.00</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$6,960.00</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Systems Development</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Patricia Daly, VP Public Health</td>
<td>$22,667.00</td>
<td>-</td>
<td>$7,190.00</td>
<td>-</td>
<td>$6,000.00</td>
<td>-</td>
<td>$9,477.00</td>
</tr>
<tr>
<td>Vivian Eliopoulos, Chief Operating Officer, Vancouver</td>
<td>$11,021.00</td>
<td>-</td>
<td>$7,421.00</td>
<td>-</td>
<td>$3,600.00</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>(Acute Services)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Name</td>
<td>Notes</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mary Ackenhusen, President and Chief Executive Officer</td>
<td>General Note-Commencing in 2014/15 10% of Mary Ackenhusen's Annualized Base Salary is held back and paid out in the subsequent year if targets are achieved.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Patrick O'Connor, VP Clinical Quality &amp; Safety</td>
<td>General Note-Dr O'Connor is a practicing physician with earnings that are not disclosed here that are paid by MSP and disclosed through the FIA requirements.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Glen Copping, Chief Financial Officer and Vice President, Systems Development</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Patricia Daly, VP Public Health</td>
<td>Note-Included in Other are payments of $9,477 to Dr. Daly for public health services performed as a physician, which is in addition to her executive role.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vivian Eliopoulos, Chief Operating Officer, Vancouver (Acute Services)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>